

## Client Supplied Files

Word Styles, XML-tagged, HTML-tagged, and more.  
Westchester can ingest tagged files or apply a pre-edit  
as per below.

## Optional: WPS Pre-Edit Stage

1. MS received
2. Cleanup scripts run
3. Paragraph and Character styles applied
4. Files validated
5. Validated files returned to you
6. Files returned to WPS when title ready for composition

## Data Conversion

Westchester Publishing Services has its own  
standardized markup language and tag set

1. Add new Paragraph and Character styles, if needed
2. Run WPS Scripts and validate files, to ensure  
no incompatible styles have been introduced
3. Convert to tagged text files (xtags)

## Pagination

1. Paginate
2. Maintain WPS Paragraph and Character styles throughout passes
3. Update and edit styles as needed
4. Validate before exporting to digital formats

## Output Format

We work with each client to define the  
appropriate assets for standard bundles, as well as  
any project-specific requirements. Deliverables can  
include, but are not limited to:

- PDF (Print)
- PDF (Interactive)
- ePub2 / ePub3
- mobi for Kindle
- KF8 and Fixed Layout ePubs
- Additional eBook customizations
- XML including BITS, JATS, DocBook, TEI, and customized DTDs for client and commercial platforms

